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Largest Indianapolis-Area Commercial Real Estate Brokerages

(Ranked by number of active local licensed FTE salespeople)

RANK 2008 rank	BROKERAGE ADDRESS TELEPHONE / FAX / WEB SITE	LOCAL LICENSED FTE SALESPEOPLE: ACTIVE / TOTAL FTE SUPPORT STAFF	MAJOR CLIENTS	SERVICES/SPECIALTIES	HEAD(S) OF LOCAL OPERATIONS, TITLE(S)	OWNER(S) ESTABLISHED LOCALLY HEADQUARTERS
1	Colliers Turley Martin Tucker One American Square, Suite 1300, 46282 (317) 634-6363 / fax (317) 639-0504 / ctm.com	47 / 82 48	BPG Properties, OneAmerica, HDG Mansur, Brookfield Opportunity Fund, Macquarie Office Trust, Opus, Panattoni	investment services, management, construction management, site selection, economic incentives, auction and distressed-asset services	Jeffrey L. Henry, managing principal	DND 1918 St. Louis
2	CB Richard Ellis 101 W. Washington St., Suite 1000E, 46204 (317) 269-1000 / fax (317) 637-4404 / cbre.com	37 / 72 19	Invesco, PricewaterhouseCoopers, Regions Bank, HDG Mansur, Prudential Mortgage Capital, AIMCO, The Kroger Co., Coastal Partners, First Industrial Realty Trust, Duke Realty Group, GE Real Estate, True North Investors, LNR Partners	office, industrial, retail, consulting, investment property and multi-housing sales, health care consulting, property management, debt and equity finance, development and investment advisory, facilities management, global corporate services, project management, research, valuation services	David L. Reed, managing director	publicly owned 1981 Los Angeles
3	Resource Commercial Real Estate 900 E. 96th St., Suite 350, 46240 (317) 663-6000 / fax (317) 663-6554 / rcree.com	26 / 28 4	DND	office, industrial, retail, land, landlord/tenant representation, development, build-to-suit, consulting, advisory, investment property, project and property management	Tim O'Brien, president	DND 2005 Indianapolis
4	NAI Olympia Partners 320 N. Meridian St., Suite 700, 46204 (317) 264-9400 / fax (317) 264-9406 / naiolympia.com	24 / 28 7	Blue Real Estate, Duke Realty Corp., Duke Energy, Park 100 Management Co. LLC, Prologis, Simon Property Group, Woodfield II and III LLC	office, retail and industrial leasing and sales; investment and land sales; build-to-suit; development; consultation	Philo B. Lange III, managing partner, principal, VP; Drew Augustin, VP, principal, partner	Michael R. Lubbers, Gus Miller, Philo B. Lange III, Tracey Holtzman, Mark Figg, Chip Barnes, Drew Augustin, 1990 Indianapolis
4	Summit Realty Group 111 Monument Circle, Suite 4750, 46204 (317) 713-2100 / fax (317) 713-2103 / summitrealtygroup.com	24 / 30 9	Thomson Inc., Macquarie Office Trust, Genco, Distribution Systems, Zimmer Holdings Inc., First Industrial Realty Trust Inc., Meritx Enterprises, Irwin Mortgage Co., ProLogis, Abbott Labs, Cedar Greene Partners LLC, Dow Chemical Co., Krieg DeVault LLP	office, industrial, retail, tenant, landlord, build-to-suit, investment sales and consulting, corporate services, global supply chain services, site acquisition, property management	William M. Ehret, president, principal	Tom Frank, John Demaree, Jim Fasone, Brian Zurawski, Tom Hadley, Bill Ehret, Andrew Morris, Jon Jessup 1993 Indianapolis
6	Grubb & Ellis/Harding Dahm & Co. 500 E. 96th St., Suite 400, 46240 (317) 844-2700 / fax (317) 848-2975 / hardingdahm.com	23 / 31 9	Duke Realty, Liberty Mutual, Chase, Ever Bank, Producers Realty, Schoolcraft Development	retail, office, industrial, land, investment, property management	Scott Courtney, president	Spero Pulos, Stanley Eiser, Scot A. Courtney, Bob Lindgren 1983 Indianapolis
7	Marcus & Millichap Real Estate Investment Services 900 E. 96th St., Suite 350, 46240 (317) 218-5300 / fax (317) 218-5310 / marcusmillichap.com	16 / DND DND	DND	investment property sales, underwriting, commercial investment asset and portfolio analysis, financing	Josh Canuana, regional manager	George Marcus, William Millichap 1986 Encino, Calif.
8	Halakar Real Estate 1 Indiana Square, Suite 2500, 46204 (317) 964-0000 / fax (317) 964-1144 / halakar.com	14 / 16 4	ExactTarget, Blue & Co., Sign Craft, Equicor, Indiana Square, Futura Group	landlord/tenant representation, development, consulting, investment sales, property management	Ralph Balber, Todd J. Maurer, principals	Todd J. Maurer, Ralph Balber 2000 Indianapolis
9	The Broadbent Co. 117 E. Washington St., Suite 300, 46204 (317) 237-2900 / fax (317) 237-2916 / broadbentcompany.com	12 / 14 110	Barnes & Noble, Lifestyle Family Fitness, Babies R Us, Shoe Carnival, Flower Factory, Clark's Fine Appliances, Trader Joe's, JoAnn's, Hobby Lobby, PetSmart, Kohl's, LePeep, Ulta, SteinMart, Applebees, McAlister's, Office Depot, Office Max, Michael's, Flemming's, Mattress World, Reis Nichols	leasing, sales, development, property management, construction	Timothy C. Baker, EVP, sales and leasing	George P. Broadbent 1972 Indianapolis
10	Acorn Group Inc. 1 N. Pennsylvania St., Suite 300, 46204 (317) 231-1000 / fax (317) 231-1016 / acorn-group.net	11 / 14 3	U.S. Post Office, CICOA, state of Indiana, Visiting Nurse Service	sales, leasing and management of office, medical, industrial, land and retail; tenant representation	Albert M. Donato Jr., president, CEO	DND 1988 Indianapolis
11	Thompson Thrift Development Inc. 2750 E. 146th St., Suite 200, Carmel 46033 (317) 848-4755 / fax (317) 580-0987 / thompsonthrift.com	10 / DND 2	Burger King, LA Fitness, Sherwin Williams, PetSmart, TJ Maxx, Starbucks, Aldi, Panera Bread	development, property management, general contracting, architecture	O.J. Stocker, senior vice president	Paul Thrift, John Thompson 2000 Terre Haute
12	Duke Realty Corp. 600 E. 96th St., Suite 100, 46240 (317) 808-6000 / fax (317) 808-6786 / dukerealty.com	9 / 35 9	Interactive Intelligence, Hachette Book Group, ASI Limited, St. Vincent Health, St. Francis Hospital and Health Centers, Orthology, Brightpoint	industrial, office, health care	Don Dunbar, EVP, Bremner/Duke; Charlie E. Podell, SVP, Indiana operations	publicly owned 1972 Indianapolis
12	Sitehawk Retail Real Estate 8500 Keystone Crossing, Suite 170, 46240 (317) 844-5313 / fax (317) 574-3135 / sitehawkretail.com	9 / 11 8	Sunbeam Development Corp., JC Penney, LA Fitness, Simon Property Group, Kimco, Costco, GAP, Central Management, Inland, Casto	landlord/tenant representation, retail, property management, development services	Mark A. Perlstein, Scott M. Gray, Steve J. Delaney, Larry L. Davis, principals	Mark A. Perlstein, Scott M. Gray, Steve J. Delaney, Larry L. Davis 1982 Indianapolis
12	UGL Equis 9200 Keystone Crossing, Suite 725, 46240 (317) 218-7200 / fax (317) 218-7201 / ugl-equis.com	9 / 11 2	Raymond James & Associates, Centene Corp., Clarcor, Clifton Gunderson LLP, Stanley Steemer International Inc., ResCare	office, industrial and medical tenant representation; project and data management; corporate account management	Michael D. Cook, SVP, managing director	United Group Ltd 1996 Chicago
15	Hokanson Cos. Inc. 201 W. 103rd St., Suite 400, 46290 (317) 633-6300 / fax (317) 633-8070 / hokansoninc.com	7 / 15 9	Clarian, Vectren, Firestone	full service including acquisition, investment sales, landlord/tenant representation, medical leasing	Jay Gehl, president of sales	Stephen P. Hokanson 1938 Indianapolis
16	Meridian Real Estate LLC 3502 Woodview Trace, Suite 250, 46268 (317) 875-8888 / fax (317) 875-9999 / mresonline.com	6 / 6 2	DND	landlord/tenant representation, multi-market corporate services, investment sales	Jeffrey S. Harris, president	Jeffrey S. Harris 1993 Indianapolis
17	Baldwin Brothers Inc. 16095 Prosperity Drive, Suite 600, Noblesville 46060 (317) 645-4444 / fax (888) 867-5388 / thebaldwinbrothers.com	5 / 49 3	DND	investment sales, land brokerage, real estate marketing	Scott A. Baldwin, president	employee owned 1992 Noblesville
17	Midland Atlantic 9000 Keystone Crossing, Suite 850, 46240 (317) 580-9900 / fax (317) 580-1169 / midlandatlantic.com	5 / 5 4	CVS Pharmacy, Home Depot, Bajjo Mexican Grill, Donatos Pizza, Dunkin Donuts, Quiznos Subs, Red Robin, Hibbett Sports, Regis, Sport Clips, LensCrafters, Pearle Vision, Sears, Subway, Indiana Credit Union Service Centers of Indiana	development, acquisition, landlord/tenant representation	Aaron Boyle, DND; Kelly Boyle, DND	Aaron Boyle, Kelly Boyle 1998 Indianapolis
17	Urban Space Commercial Properties 238 S. Meridian St., Suite 201, 46225 (317) 423-1111 / fax (317) 423-0527 / urbanspaceusa.com	5 / 5 1	Landmark Leisure Group, JBC Entertainment, Norie Investments	restaurants, nightclubs, retail, office, sales, leasing, site selection, landlord/tenant representation	Brian Epstein, president	publicly owned 1999 Indianapolis
17	Veritas Realty 930 E. 66th St., 46220 (317) 472-1800 / fax (317) 472-1802 / veritasrealty.com	5 / 7 8	Starbucks Corp., Cardinal Fitness, Glendale Partners, Dollar Tree, Half Price Books, Rainbow Child Development	retail, shopping center, leasing, sales, landlord/tenant representation	William T. Stoops III, Daniel C. Marr, partners	Daniel C. Marr, William T. Stoops 1996 Indianapolis

CICOA=Central Indiana Council on Aging
DND=did not disclose
EVP=executive vice president
FTE=full-time equivalent
LLC=limited liability company
NR=not ranked
SVP=senior vice president

Some brokerages may have been omitted due to lack of information or deadline restrictions.

The Indianapolis Business Journal list of largest Indianapolis-area commercial real estate brokerages is the most comprehensive one available. For copies of this list, go to www.IBJ.com and click on the "lists" link.

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Information provided by the individual brokerages.
Top 25 lists are compiled each December in the Book of Lists.